showroom

What You Should Expect From Your Showroom Experience





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What You Should Expect from Your Showroom Experience

Renovating an existing space or building a brand new kitchen, bath, closet or laundry room is a major investment of time and resources. The Internet is both our friend and foe. While the Internet provides access to every product and service that you could ever need for a renovation project, the amount of information available online can be overwhelming, is often incorrect, is likely to cause analysis paralysis, contributes to unrealistic expectations and elevates stress levels. That's where a professional kitchen and bath showroom can be your greatest asset. Showroom professionals specialize in making order out of chaos. Here are minimum services that you should expect from a professional showroom:

1. Expect a warm and welcoming greeting that makes you feel comfortable.
2. Expect showroom professionals to narrow your product choices based on needs, preferences and budgets. Prepare to answer a lot of questions that will help the showroom professional better understand your needs and dreams and identify the perfect solutions for your project.
3. Expect the showroom professional to ask questions to determine the look you want to achieve. Your showroom professional will direct you to product and design choices that complement your existing home décor (as applicable) and personal style to ensure a consistent flow and pallate throughout your home.
4. Expect your showroom professional to establish a realistic project timeline that accounts for the unexpected.
5. Expect your showroom professional to develop a realistic budget and to direct you to products and techniques that represent the best value for your available funds.
6. Expect your showroom professional to identify and recommend cabinets uniquely suited for you, your lifestyle and the look you would like to achieve.
7. Expect your showroom professional to help you make decisions, especially those requiring compromises.
8. Expect your showroom professional to develop innovative and custom solutions for your space.
9. Expect your showroom professional to explain the difference in the quality of products and recommended design approaches.
10. Expect your showroom professional to provide the guidance necessary to ensure that you receive exactly what you are looking for.
11. Expect your showroom professional to measure your space before ordering products to ensure that products specified will fit perfectly and give you the space of your dreams.
12. Expect your showroom professional to respond to emails and phone calls in a timely manner.
13. Expect your showroom professional to troubleshoot problems that arise on the project.
14. Expect your showroom professional to explain the different code requirements that must be met given the scope of your project. In many jurisdictions, codes will affect the size and type of range hood or fan and if you will need to update electrical, ventilation or plumbing systems.
15. Expect your showroom professional to ask how you want doors and cabinets to open. Your style preferences will help determine a range of products from cabinet and door hardware to finishes.
16. Expect your showroom professionals to explain finish options available on the materials that you select and how they will help achieve your desired look.
17. Expect your showroom professional to present different sink mounting options depending on the look and functionality you want to achieve.
18. Expect your showroom professional to offer direction to the countertop fabricator to cut the countertop to accommodate sink preferences.
19. Expect your showroom professional to ask what shape and style you would like for your countertops and type of edge you would like.
20. Expect your showroom professional to explain care and maintenance requirements of the products specified for your new kitchen or bath.

WHAT YOU SHOULD EXPECT FROM YOUR SHOWROOM EXPERIENCE

A kitchen and bath showroom professional's primary responsibilities are to make things work and positively change clients' lives and living spaces. We ease stress levels and create happiness. Those are the real reasons we come to work every day.

If you have questions about a potential new kitchen or bath for your home, please give us a call at 508-295-1311 or visit our showroom at 3127 Cranberry Highway, East Wareham, MA.

